

Non Judicial



Indian-Non Judicial Stamp Haryana Government



Date : 16/09/2022

Certificate No. G0P2022I3319



GRN No. 94516245



Stamp Duty Paid : ₹ 101
(Rs. Only)

Penalty : ₹ 0

(Rs. Zero Only)

Seller / First Party Detail

Name: Strategichuman Resourcemgmt Indiaptvltld

H.No/Floor : 705n706

Sector/Ward : 7flr

LandMark : Emaarcapitaltowers1mgroadsector26

City/Village : Gurgaon

District : Gurgaon

State : Haryana

Phone: 80*****40



Buyer / Second Party Detail

Name : Vivekanandedu Soctyinstofmang Studiesnresearc

H.No/Floor : Hashuadv

Sector/Ward : Ani

LandMark : Memorialcomplex495497collectorcolon

City/Village: Chembur

District : Mumbai

State : Maharashtra

Phone : 80*****40

Purpose : Agreement between Strategic Human Resource Management India Pvt Ltd and Vivekanand Education Society Institute of Management Studies and Research

AGREEMENT

Between

STRATEGIC HUMAN RESOURCE MANAGEMENT INDIA PVT LTD. (SHRMI)

&

**VIVEKANAND EDUCATION SOCIETY INSTITUTE OF MANAGEMENT
STUDIES & RESEARCH (VESIMSR/Client)**

This Agreement is executed between the parties: Strategic Human Resource Management India Pvt. Ltd. (U80221HR2005FTC093285), a Company governed by the provisions of the Companies Act, 1956, having its Registered Office 705 & 706, 7th floor, Emaar Capital Towers 1, MG Road, Sector 26, Gurgaon Gurgaon HR 122002 (“SHRMI”)

And

Vivekanand Education Society Institute of Management Studies & Research a Trust/Society registered under the Societies Registration Act, XXI of 1860 with The Assistant Registrar of Societies, Greater Bombay Region, and under the Bombay Public Trust Act, 1950 (Bom. – XXIX of 1950) vide Reg. No. F1029 (BOM) dated 06th March 1963 at the Public Trust Registration Office, Greater Bombay Region as a Public Trust; and having its Office at Hashu Advani Memorial Complex, 495/497, कले टर कॉलोनी, Chembur East, Mumbai, Maharashtra 400074, India, (“Client/ VESIM”); is made on this 16th September 2022, (“Effective Date”), to set forth the terms and conditions for Master certificate course (“Project”).

Section A (SERVICES) CLIENT AGREES

- i. To provide access to student database.
- ii. Arrange logistics for virtual workshop delivery/Attendance of students for online sessions.
- iii. Arrange logistics regarding laptops / desktops along with internet connectively for the delivery of webinars.
- iv. Not to copy or reproduce any of the material/content or to violate copyright laws with respect to the materials. VESIM shall not record or otherwise copy any portion of the training material provided hereunder. VESIM has no copyright interest in any of the materials provided hereunder and acknowledges SHRMI’s exclusive copyright in such materials.
- v. To pay SHRMI INR 44,500 per student (Rupees Forty-four Thousand five hundred Only) for minimum 14 Students for MMS program of VESIM in year 2022. The above fee excludes the following:
 - All applicable taxes;
 - Cost of stationary and printing, if needed on actuals; and
 - Logistics such as workshop venue, laptops, internet connectivity, etc.
- vi. To pay the undisputed invoices (subject to deduction of TDS as applicable) within a period of thirty (30) days from the date of receiving such undisputed invoice.

- vii. Certificate from SHRMI will be issued to the VESIM Students (upon successful completion of course work and clearing the assessments as part of the program).
- viii. SHRM Student Membership for 1 year for 14 Students.
- ix. To the following payment terms: Client will pay 100% of the total Fees of Rs. 6,23,000/- (Rupees Six Lacs twenty three Thousand Only) plus taxes as applicable to SHRMI at the time of signing this Agreement. An Invoice shall be submitted to Client at the time of signing of this Agreement. The invoice shall be payable within 30 days from the date of invoice.

Section B

SHRMI AGREES

- i. It has the requisite power and authority to execute and deliver, and perform its obligations under this Agreement, to consummate the transactions contemplated hereby and its obligations under this Agreement are valid and legally binding and enforceable in accordance with its terms.
- ii. Neither the execution and the delivery of this Agreement nor the consummation of the transactions contemplated herein will at any time during the term of this Agreement:
 - a. Violate any legal or governmental requirement.
 - b. Conflict with, result in a breach of, constitute a default under, result in termination, modification, or cancellation, or requiring any notice under any agreement, contract, information, or other arrangement by which a party is bound.
- iii. It is legally qualified for providing the services under this Agreement and or any applicable Statement of Work ("SOW").
- iv. To perform the Services as specified in this Agreement and in any applicable SOW to be executed between the parties.
- v. To provide a quality delivery of the above-mentioned Project after signing of the contract and starting of the Project. The Project shall commence on 1st November 2022 and will be completed by March, 2023. The Scope of Work, including approach and timelines are enclosed in Annexure A to this Agreement. SHRMI shall be able to meet the set timelines subject to availability of concerned persons and data for the Project. In such case that SHRMI's qualified personnel appointed to deliver the Project are unavailable (and the same is informed to the Client in writing) to carry out this project, SHRMI shall immediately provide equally competent & experienced professional/s as replacement to ensure continuity of the project.
- vi. Ensure that the Project is of satisfactory quality and reasonably fit for the purpose, and that the Project is performed with due diligence, reasonable skill and care and in accordance with best industry practices at all times.

Section C

CANCELLATION

1. Term. The term of this Agreement (the "Term") shall commence on the Effective Date and terminate on 30th April, 2023.
2. Termination on 30 days' notice. This Agreement shall terminate thirty (30) days after receipt of a written notice to the effect by either party if either party materially violates any obligation owing to the other party under this Agreement provided that the breaching party is afforded a reasonable opportunity to remedy such breach within such thirty (30) day notice period. Either party may terminate this Agreement at any time for any reason by giving at least thirty (30) days' written notice.

3. In case of termination by Client, Client will be responsible to pay SHRMI proportionate fees for work done plus travel costs incurred till date of termination.

Section D
INTELLECTUAL PROPERTY RIGHTS OWNERSHIP

All trademarks, service marks, trade names, logos or symbols (collectively, "Marks"), all Confidential Information, and all other proprietary and intellectual property rights in the Services are and will remain the exclusive property of SHRMI. The copyright in the said Services /Content shall belong to the SHRMI.

The Provisions of this clause shall survive the Termination of this Agreement.

Section E
INDEMNITY

Either party will indemnify other party, during the Term of this Agreement against any such breach of the terms of this Agreement.

Either party hereby agrees to save, protect, defend, indemnify, and hold harmless the other party and its parent and affiliates from and against any and all claims, liabilities, demands, damages, judgments, awards, settlements, expenses, or losses, including costs of litigation and reasonable attorneys' fees, arising out of any claim of infringement of third party rights which arises during the course of delivery of the program or to the extent such liability, loss, damage or expense is proximately caused by the negligent or intentional wrongdoing by the party from whom indemnity is sought.

The Provisions of this clause shall survive the Termination of this Agreement.

Section F
LIMITATION OF LIABILITY

In no event shall either party be liable for any incidental, indirect, special or consequential damages in connection with or arising from this Agreement. The Client's maximum aggregate liability for a proven breach of this Agreement, shall at no time exceed the value of this Agreement. Likewise, the total liability of SHRMI to Client for any claim under this Agreement shall not exceed the lesser of the actual damages suffered by Client hereunder or the amount paid under this Agreement.

The Provisions of this clause shall survive the Termination of this Agreement.

Section G
FORCE MAJEURE

Both Parties shall not be liable for any loss or damage for delay or non-performance of any Services resulting from the operation of any applicable law, rule, orders or regulation of any governmental entity or regulatory agency, or from any requirement or intervention of civil, naval or military authorities or other agencies of the government, from any government declared pandemic, acts of God, terrorism, threats of terrorism, natural disaster, strikes, or by any reason of any other causes which are unforeseeable.

Both parties claiming force majeure shall promptly notify the other party as soon as they become aware of the occurrence of the cause (but in any event, not later than thirty (30) days after such awareness), and shall furnish within a reasonable time thereafter sufficient evidence of the occurrence and duration of such force majeure. As soon as practicable after such awareness, both parties shall use their best commercial reasonable efforts, to the extent practicable, to overcome and minimize the consequences of the cause, and to resume provision of affected Services to other party to the same extent as such affected Services existed immediately prior to such occurrence.

Section H

INDIA GOVERNING LAW AND EXCLUSIVE JURISDICTION

This Agreement shall be governed by the internal laws of India, without regard to choice of law principles. All disputes arising out of or in connection with the Agreement shall be attempted to be settled through good-faith negotiation between the parties. Either party may give written notice of dispute to the other party within (30) days of the occurrence of the event which gives rise to such dispute or such event came to the notice of either party. If any dispute arising between the parties is not amicably settled within ten (10) days of commencement of attempts to settle the same, the dispute shall be referred for arbitration under the provisions of the Arbitration and Conciliation Act 1996. The parties agree (i) that the Arbitration proceedings will be conducted in Mumbai; and (ii) the arbitration shall consist of one (1) member to be appointed by the Parties mutually. The award rendered by the Arbitration shall be final and conclusive on both the parties and shall be subject to forced execution in the Courts of Mumbai. Any action for injunctive relief may be brought in, and shall be subject to the exclusive jurisdiction of, the courts in Mumbai, India.

Section I

MISCELLANEOUS

1. Assignment–Neither party may assign any rights nor obligations hereunder without the other party's express prior written consent. Neither party may unreasonably withhold its consent.
2. Severability/Waiver – If any provision becomes invalid or is deemed unenforceable, and cannot be modified to render it enforceable, the remaining provisions shall remain effective. No waiver of any breach of any provision shall waive any other breach of the same or another provision. Any waiver must be in writing and signed by an authorized representative of the waiving party.
3. Relationship of Parties – SHRMI is an independent contractor and shall determine the method of performing Services. No agency, partnership or joint venture exists between the parties. Neither SHRMI nor any of its employees or representatives is employed by Client or entitled to any benefits provided by Client. SHRMI shall pay all expenses related to any sub-contractors it engages.
4. Publicity – Neither party nor its agents shall use the other's name, photographs, logo, trademark, or other identifying characteristics without prior written approval.
5. Surviving Sections – Any right or obligation under this Agreement that by its nature shall survive termination or expiration hereof, shall remain in full force and effect after such termination or expiration.
6. Entire Agreement/Modifications – This Agreement, including Annexure A, constitutes the entire agreement between the parties concerning the subject matter here of, and supersedes any prior oral or written agreements concerning the subject matter hereof. This Agreement may be modified only in writing with the mutual consent and signed by both parties of this Agreement.

AGREED BY AND BETWEEN:

Strategic Human Resource Management India Pvt. Ltd.	Vivekanand Education Society Institute of Management Studies & Research
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By: Mayank Runthla Title: Financial Controller Signature Date: 04/11/2022	MAYANK RUNTHLA Digitally signed by MAYANK RUNTHLA Date: 2022.11.04 11:05:42 +05'30'	By Dr Satish Modh Title Signature Date	Satish Kumar Sheshnarayan Modh Digitally signed by Satish Kumar Sheshnarayan Modh Date: 2022.11.05 12:14:49 +05'30'
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Annexure A
Scope of Work (SOW) including Approach and Timelines

1. Conduct sessions to teach the course content of “SHRM Master Certificate in Human Resource Management” as detailed under. This course is a comprehensive, experiential HR certificate program derived from the same Body of Competency and Knowledge (SHRM BoCK™) used to develop the world-renowned SHRM-CPT™ and SHRM-SCP™ professional HR certifications. The complete certificate program involves a wide variety of learning experiences including: group discussions, individual and group activities, case studies, toolkit development and post-test reinforcement of learning at the end of each course. Each course covers two core HR subject areas followed by a knowledge-based exam.

Course contents:

Course 1:

- Module 1: Strategic Workforce Planning
- Module 2: Human Resource Development

Course 2:

- Module 3: Talent Acquisition and Succession Planning
- Module 4: Human Capital Analytics

Course 3:

- Module 5: Total Rewards
- Module 6: Employee Engagement

Course 4:

- Module 7: HR Business Partner
- Module 8: Strategic HR

2. Conduct assessments and evaluations as detailed below:

- At the end of each course, there will be a post-quiz of 30 knowledge based multiple choice questions based on the content covered in those two modules. A passing mark of 70% (minimum 20 out of 30) is required on each of these quizzes. This assessment will be conducted online using an LMS/Quizzing Platform identified by SHRMI. Students will be allocated 45 minutes for the same.
- At the end of the entire course content (all eight modules) there will be a post-quiz of 40 multiple-choice questions (combination of knowledge based and situation judgment based). A

passing mark of 75% (minimum 30 out of 40) is required on the final quiz. This assessment will be conducted online using an LMS/Quizzing Platform identified by SHRMI. Students will be allocated 60 minutes for the same.

- Should a student fail to pass the assessment, SHRMI will offer one exam retake which must be availed within one week after the course completion date.

3. Delivery Schedule:

- The program will be delivered across October 2022 to January 2023. The final schedule for the same will be agreed upon in partnership with the Client (VESIM). An indicative schedule is shared below:

SHRM MASTER CERTIFICATE IN HUMAN RESOURCE MANAGEMENT				
Sr.No	Date	Time	Duration	Activity/Module
1	TBD	3.30 pm - 4.30 pm	1 hour	Orientation Webinar
2	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 1, Part A: Workforce Planning
3	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 1, Part B: Workforce Planning
4	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 2, Part A: Human Resource Development
5	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 2, Part B: Human Resource Development
6	TBD	2.00 pm - 2.45 pm	45 minutes	Online Assessment on Module 1 and 2
7	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 3, Part A: Talent Acquisition and Succession Planning
8	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 3, Part B: Talent Acquisition and Succession Planning
9	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 4, Part A: Human Capital Analytics
10	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 4, Part B: Human Capital Analytics
11	TBD	2.00 pm - 2.45 pm	45 minutes	Online Assessment on Module 3 and 4
12	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 5, Part A: Total Rewards
13	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 5, Part B: Total Rewards
14	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 6: Employee Engagement
15	TBD	2.00 pm - 2.45 pm	45 minutes	Online Assessment on Module 5 and 6
16	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 7, Part A: HR Business Partner
17	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 7, Part B: HR Business Partner
18	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Module 8: Strategic Human Resources
19	TBD	2.00 pm - 2.45 pm	45 minutes	Online Assessment on Module 7 and 8
20	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Recap Webinar 1 (Covering Module 1-2-3-4)
21	TBD	3.30 pm - 6.30 pm (with a 15 min break in-between)	3 hours	Recap Webinar 2 (Covering Module 5-6-7-8)
22	TBD	2.00 pm - 3.00 pm	1 hour	Final Online Assessment
23	TBD	2.00 pm - 3.00 pm	1 hour	Re-Assessment Window/Opportunity



7th Batch

**ADMISSION
OCTOBER 2019**

"We have D. L. Shah Trust Scholarships for students from economically weak sections whose annual income is less than 4 lakhs"



NISM Certified Course in Securities Markets

Four Months Weekend Program

About the program

NISM Certified Course in Securities Markets (NCCSM) is a joint program being offered by National Institute of Securities Markets, an institute promoted by Securities and Exchange Board of India and VES Institute of Management Studies and Research, a well-known institute offering management programs. The aim of this program is to equip graduate and undergraduate students for careers in securities markets.

Significance of program on securities markets

Indian Securities Market has been growing in terms of market capitalisation, number of listed companies, amount of capital raised, use of technology, inflows of funds from foreign investors and significant reforms being brought in among other things.

With growing economic activity, securities market offers rewarding career opportunities to young students.

This program will prepare students for career in stock broking businesses, mutual funds distribution, depository operations, and other allied activities.

Eligibility

Graduates or those pursuing graduation are eligible to get admitted in the program.

Duration of program

Maximum duration: Four months
Total 100 hours - 88 hours of teaching and college exams, 6 hours of simulation training and 6 hours of NISM Certifications exam.

Sessions will be conducted on (2nd & 4th) Saturdays and all Sundays.

Course Structure

The course on securities markets covers following six subjects in two modules:

Module I	Module II
Economics for Securities Markets	Securities Operations and Risk Management
Mathematics and Statistics for Securities Markets	
Mutual Fund Distributors Certification	Equity Derivatives Certification
Research Analyst Certification	



Assessment

Students have to undergo an internal / term evaluation for all subjects. Additionally, they will be mandatorily appearing for NISM certification examinations for the following modules and on successfully passing, will get the following certificates:

- NISM Series V A: Mutual Fund Distributors Certification Examination
- NISM Series VIII: Equity Derivatives Certification Examination
- NISM Series XV: Research Analyst Certification Examination

Pedagogy

The course will be conducted by well-qualified and experienced faculty members. Students will be passing through a rigorous process of classroom teaching, assignments, case studies and trading simulation.

**Commencement of Program:
19th October 2019**

Certification

A student will be declared successful and awarded NCCSM joint certification by VES Institute of Management Studies and Research and National Institute of Securities Markets, based on the following criteria:

- Securing at least 50% marks in internal/ term examination
- Submission of project work and assignments of satisfactory quality
- Meeting attendance requirement as decided by VESIM

Fee for the program

₹ 16,500/- plus GST of ₹ 2,160/-.

Fee includes prospectus & registration fee of ₹ 1000/- GST, tuition fees, examination fee and NISM certification examination fee. Fee is to be paid by the student online in two instalments.

Program schedule

Program is scheduled to commence on 19th October 2019 to be conducted over four months.

Venue for the program

VES Institute of Management Studies And Research
Hashu Advani Memorial Complex, 495-497,
Collector's Colony, Chembur, Mumbai

NISM

National Institute of Securities Markets

Plot No. 82, NISM Bhavan, Sector-17,
Vashi, Navi Mumbai - 400 703
Board: +91-22-66735100-02 | Fax: +91-22-66735110
Direct No.: +91-22-66735172

Ms. Megha Gupta

Email: megha.gupta@nism.ac.in

www.nism.ac.in



VES Institute of Management Studies And Research

Hashu Advani Memorial Complex,
495-497, Collector's Colony, Chembur, Mumbai - 400 074
Tel: +91-22-67893000/25537110 | Fax: +91-22-25538111

Ms. Shashi Yadav

Mobile: 9136009116 | Email: shashi.yadav@ves.ac.in

www.vesim.ves.ac.in



NISM-VES Investment Adviser Program

Weekend Program
(Only on Sundays)



Online Classes

5th Batch

ADMISSION
MAY 2022

About the program

NISM-VES Investment Adviser is a joint program being offered by National Institute of Securities Markets, an institute promoted by Securities and Exchange Board of India and VES Institute of Management Studies and Research, a well-known Institute offering management programs.

The aim of this program is to provide students with the knowledge and skills required in the areas of investment advisory to capitalize on opportunities coming up in this field.

Significance of program on securities markets

Investment Advisory is one of the fastest growing disciplines in India. Additionally due to high GDP growth rate at around 8% and a strong future outlook, India's growth story is making it an increasingly attractive market for investment advisory firms.

This program will prepare students for career in investment advisory and other allied activities.

Eligibility

Graduate Students or those pursuing post graduation. Selection will be based on interview.

Duration Of Program

Maximum duration – Three and half months.
Total 86 hours - 80 hours of teaching and 6 hours of NISM Certifications exam.

Sessions will be conducted on Sundays.

Course Structure

This is a Three and half months weekend course specialized in investment advisory covering two Subjects.

Modules

- NISM-Series-X-A: Investment Adviser (Level 1) Certification Examination
- NISM-Series-X-B: Investment Adviser (Level 2) Certification Examination



Assessment

Students will be mandatorily appearing for NISM certification examinations for the following modules and on successfully passing will get the following certificates:

- a. NISM-Series-X A: Investment Adviser (Level 1)
- b. NISM-Series-X B: Investment Adviser (Level 2)

Pedagogy

The course will be conducted by NISM approved, well-qualified and experienced faculty and the students will be going through a rigorous process of online classes, assignments, case studies and internal evaluation.

Certification

A student will be declared successful and awarded NISM-VES Investment Adviser Program joint participate certification by VES Institute of Management Studies & Research and National Institute of Securities Markets based on the following criteria:

- 80% Attendance of the program
- Appearing all two NISM certification exams
- Any other criteria as decided by VESIM

Fee for the program

Rs. 20,000 plus GST of Rs. 3,600. The Fee includes registration and tuition fee with GST. The fee is to be paid by the student in two instalments. The two NISM certification examinations fee will be paid by the students during the enrolment process of the NISM certification exams.

Program Schedule

Program is proposed to commence on 22nd May 2022 to be conducted over Three and half months.

Venue for the program

VES Institute of Management Studies and Research
Hashu Advani Memorial Complex,
495-497, Collector's Colony, Chembur, Mumbai

Commencement of Program:
22nd May 2022

NISM

National Institute of Securities Markets
Plot No. 82, NISM Bhavan, Sector-17,
Vashi, Navi Mumbai - 400 703
Board: +91-22-66735100-02 | **Fax:** +91-22-66735110

Ms. Megha Gupta
✉ megha.gupta@nism.ac.in
☎ 022 6673 5118

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VES Institute of Management Studies And Research
Hashu Advani Memorial Complex,
495-497, Collector's Colony, Chembur, Mumbai - 400 074
Tel: +91-22-67893000/25537110 | **Fax:** +91-22-25538111

Ms. Kirti Mhatre
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☎ 70217 42834

Ms. Sapna Yadav
✉ sapna.yadav@ves.ac.in
☎ 97686 52242

www.vesim.ves.ac.in

INVOICE

Invoice No. VQMS/45/22-23

Date: 17/10/2022

To,
M/s Swami Vivekanand Education Society's
Institute of Management Studies & Research, Mumbai
Collectors Colony, Chembur,
Mumbai - 400071

Kind Attn.: Dr. Shrinivas Repak

GST NO. 27AAATV2239C1ZP

Sr.	Description	Rate	Amount (Rs.)
1.	Fees towards Lean Six Sigma Green Belt Training, Examination, and Certification on 13-14 & 16 Oct.'22 (20 nos. Students)	6,000.00 per person	1,20,000.00
	SAC Code: 999293		
	Add: CGST @ 9%	=	10,800.00
	Add: SGST @ 9%		10,800.00
	Total:		1,41,600.00 =====

(Rupees: One Lakh Forty One Thousand Six Hundred Only)

- Our GST No. 27AABCV6564G1Z3
- PAN No. AABCV 6564G

Payment Terms: 100% on completion of training program

* Our Bank Account Details : Current A/c No.01032320002041 of Vijigeeshu QMS Pvt.Ltd. held at HDFC Bank Limited, B.U. Bhandari Premises, 1182/13 Fergusson College Road Branch, Pune - 411005, Maharashtra.(Branch IFSC Code: HDFC0000103).

For Vijigeeshu QMS Pvt. Ltd.

Atkarde

Authorized Signatory



Vivekanand Education Society Institute of Management

Studies & Research

("A" Grade awarded by DTE Govt. of Maharashtra, Affiliated to University of Mumbai & Approved by AICTE)

Event Planning Form

for Attending / Conducting - Workshop / Seminar / Conference / EDP.

Name of Event	Lean Six Sigma Green Belt Level Certification Course		
Date of the Event	13 th , 14 th & 16 th Oct, 2022		
Venue of the Event	VESIM CAMPUS (OFFLINE)		
Learning from the Event	Process Improvement Methodology		
Budget (Attach the separate sheet, if required)			
Registration Charges for attending Event	₹ 2080/- (Inclusive of all taxes) per student		
Travelling Expenses	-		
Other Expenses, if any	-		
Whether Cancellation of Lecture is required	-		
If yes, please provide the details	Program	Courses	No of Lectures
	MMS		

Proposed By :- Dr. Shrinivas Repak

Remarks from Associate Dean/Area Chairperson/HOD :- *[Signature]*

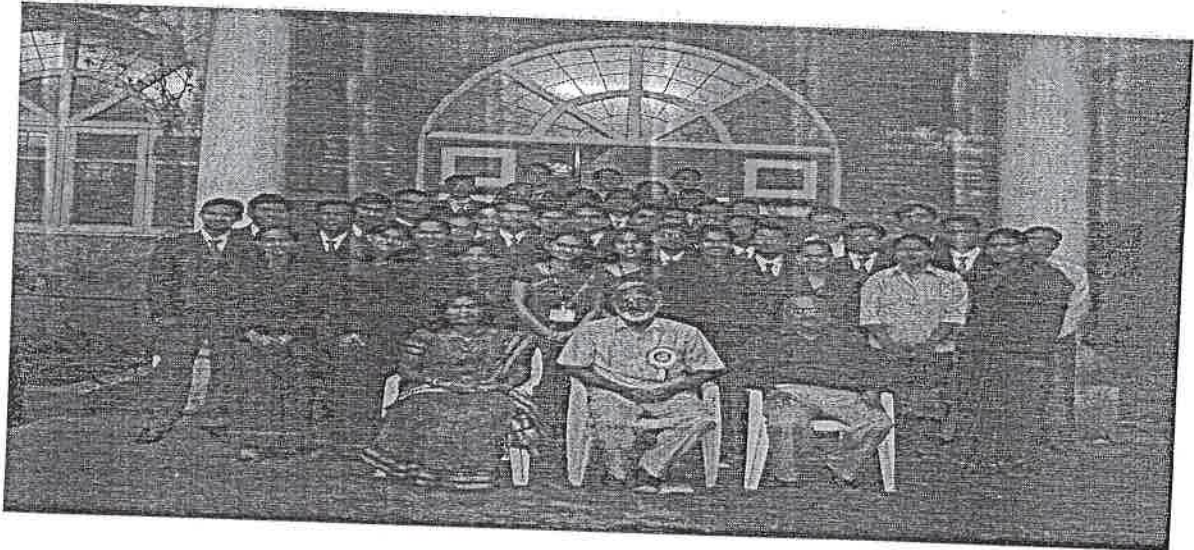
Remarks from the Dean - Academics :- *[Signature]*

Date :-

Dr. Satish Modh
Director, VESIM
(Sanctioning Authority)

ASCB (E) - UK Accredited

Lean Six Sigma Green Belt Certification Course



:Brought to you by:



Vijigeeshu Quality Management Services Pvt. Ltd.
95-96-97, G-Wing, 5th Floor, K.K. Market,
Pune-Satara Road, Near Bibvewadi, Pune – 411043 (India)
B-1/204, Lok Gaurav, LBS Marg, Vikhroli West, Mumbai - 400083
(Phones: 9320003503 - 8805025200)

Quotation Ref. 4203 dated 14 February 2018

Dear Sir,

We are pleased to offer you our best price for ASCB (E) - UK Accredited Lean Six Sigma Green Belt Certification Course which is presented by our best instructors in the field of Six Sigma. This offer also contains course- details that are to be presented in the sessions.

1. Training provided at your College Premises:

The following is to be provided by the College:

- Training Hall,
- LCD Projector & Collar Mike,
- White Board,
- Xeroxing and spiral-binding the course materials based on soft copy (Master-set) provided by us,

The following is to be provided by us:

- Professional Trainer for Lean Six Sigma Green Belt Training,
- Trainer will carry own laptop,
- One master set of Course Materials in pdf format for reproduction at your end,
- Conduct examination at your college premises,
- Delivery of UK Accredited Qualification Certificates on completion of examination and assessment of students.

2. ABOUT AIQM:

Asian Institute of Quality Management (AIQM) is a Division of Vijigeeshu QMS Pvt. Ltd. established by Mr. G. K. K. Singh, B. Tech (IIT Bombay), MBA (IIM Calcutta), 18 years ago along with other IIT-IIM professionals. Over the last 18 years, AIQM has conducted over 6500 "Contact Class" courses in India & abroad, covering more than 85,000 executives for Lean Six Sigma Green Belt and Black Belt Certification

programs. Our training-methodology is highly interactive and focuses on correlating the theoretical inputs with business-related situations.

Since year 2007, we have been teaching the Lean Six Sigma Green Belt Certification course to MBA & Engineering Students in various Colleges / Institutes in Maharashtra , MP and Karnataka including students of Healthcare (MBA) and Pharmacy.

A List of colleges where we have been conducting Lean Six Sigma Green Belt Certification courses since year 2007 is shown in Annexure-A. It includes names like IMT-Nagpur, Symbiosis Institute of Business Management-Pune & Bangalore, Symbiosis Institute of Management Studies -Pune, IIM-Indore, etc.

We have also been offering consultancy to variety of business organizations in India and number of middle east countries.. Till date, we have successfully mentored over 11,000 Six Sigma and Kaizen-Lean implementation projects, leading to more than Rs.6700 crores savings for our clients. This includes well-known organizations which are listed below:

Albaik Foods (Saudi), Abu Dhabi Police (UAE), Angel Broking, Abbott Diagnostics (Middle East), Almarai Dairy (Saudi), AlMajdouie De Rijke Logistics (Saudi), Bank of Fujeirah (UAE), Birla Sunlife, CMC (Tata Consultancy), Deutsche Bank, Datacom (Malaysia & Philippines), Garware Polyester, Global Hospital, Golden Source (Austria), Indian Navy (RAQAS – Mumbai, Vizag, Goa), Indian Navy (Fleet Mgt System), Infosys, JM Financial Services, Johnson Controls HVAC & Building Management Projects (Saudi & UAE), Kohinoor Hospital, Kuwait Oil Company, KPIT Cummins, L&T Infotech (Insurance & Banking), L&T (Heavy Engg. Divn.), Mazgaon Docks (Ship & Submarine Building Projects), Ministry of Interiors (UAE), Directorate of Foreign Affairs (UAE), Ministry of Health (Saudi), Pacific Hospital (PNG), Owens Corning, Prudential Life Insurance, Principal Financial Group (PFG), Prince Sultan Military Hospital, PSU Insurance Companies (thru National Insurance Academy) Roche Diagnostics (Middle East), Saudi Aramco, Saudi-Cheveron (Kuwait), Saudi Quality Council,

Tech Mahindra, Tracmail BPO, Tanishq (Titan Jewellery) , Technip India
Toyota (Kuwait & Saudi), Volkswagon, Walchandnagar Inds (Foundry
Div), York Transport (Tata Group), Zamil Inds (Saudi).

3. AIQM QUALITY POLICY:

Asian Institute of Quality Management is committed to excellence through:
Delivering the highest quality of training by providing high quality service
and standards to its internal and external customers at reasonable cost.

In order to do this, it is our policy to: Improve and enhance the quality of
learner-experience by monitoring, reviewing and continually improving the
quality of our teaching, assessment and learning.

We encourage our participants / students, to openly express their views and
take corrective actions in respect of the same. We also ensure that our
faculty improve continually by investing in development of their skills of
through Self-Study, Training and Continuing Professional Development
Programs.

4. ABOUT ASCB (E) – UK:

ASCB (E) – UK is an independent and impartial body in the field of
accreditation. Operating in 36 countries worldwide, ASCB (E) is
considered to be the largest independent accreditation body in the world.
Established in 1995, the organization has been a persistent pioneer in the
field of accreditation, well known and respected for its integrity and
impartiality that is the hallmark of the quality assurance profession.

AIQM courses as well as trainers are accredited by ASCB (Europe) –
UK Ltd., and enjoy international recognition. Our past students are today
working in countries like Canada, USA, UK, Australia, Malaysia,
Philippines and number of middle-east countries.

5. WHY SIX SIGMA FOR MBA & ENGG STUDENTS?

A major outcome of Lean Six Sigma training and implementation is
that it positively changes the mindset of professionals, helps them to

achieve “Right first time” whereby “defect-prevention” and “waste-elimination” becomes a way of life for them. Analyzing customer needs, collecting meaningful data, going to root causes of defects, understanding causes of variation, early detection through process-control and implementing profit-improvement projects (using DMAIC methodology) help organizations to “offer better products /services, with shorter delivery times at lower costs”.

The six sigma green belt certification greatly improves employability, as many recruiters like Marico, Abbott, Roche, Johnson & Johnson, Wipro GE Healthcare, TCS, Asian Paints, Igate, SKF, etc. have a declared policy to hire only certified green belts for managerial positions.

Green Belt Certified MBAs & Engineers get more opportunities to implement Process-Improvement projects and impress their seniors at an early stage in their careers. The improvement-benefits accruing out of such projects make the employee more visible for rewards like incentives /increments / promotions. Without doubt, this is a very small investment that the student needs to make to reap life-long benefits.

6. SCHEDULE FOR TRAINING COURSE AND QUALIFYING-EXAMINATION:

Course Name	Training Days	Batch	Course Timings
Lean Six Sigma GREEN BELT Certification Course	3 Full Days	One Batch of 60 to 80 students	9.30 am to 4.30 pm daily
Examination, Assessment & <u>UK</u> <u>Accredited</u> Certification			Examination Schedule 10.00 am to 11.30 am, open-book examination on Day-4

7. WHAT MAKES THIS COURSE UNIQUE?

This Application Oriented Course (taught through exercises and case studies) is targeted towards result oriented practicing professionals (not statisticians). It provides a road map towards capturing market share in today's global economy via quantum reduction in variation, defects, wastages and total cost.

Our syllabus and course methodology is reviewed once every quarter with active involvement of ASCB (Europe) Ltd. – UK to ensure continual improvement.

Unlike traditionally taught Six Sigma courses, methods used in this course are very user-friendly and tailored to ensure proper understanding of the subject. Class exercises and case studies are designed specifically to enable retention and application, such that students can apply this learning in their work scenario.

8. FOR WHOM?

This course is most suitable for Management students in various specializations as six sigma applies to all sectors. **The concepts of process-improvement are generic and these apply in every function of Management** like Finance, HR, Marketing, Healthcare Management, IT, Supply Chain in addition to Operations / Production.

9. COURSE CONTENTS:

LEAN SIX SIGMA GREEN BELT CERTIFICATION

- | |
|--|
| <ul style="list-style-type: none">• QUALITY DEFINED – VOC, CTQ• KANO MODEL• EXERCISES |
| <ul style="list-style-type: none">• EVOLUTION OF THE QUALITY FUNCTION A JOURNEY FROM QUALITY MEASUREMENT TO SIX SIGMA• APPRAISAL & PREVENTION IN PROCESSES• CORRECTION, CORRECTIVE ACTION, PREVENTIVE ACTION• GOALS OF SIX SIGMA• SIX SIGMA TEAM FORMATION – IMPLEMENTATION LEADER, CHAMPION, BB, GB, YB. |

• CROSS-FUNCTIONAL COOPERATION / BOUNDARYLESS COLLABORATION IN SIX SIGMA ORGANIZATION • ROUTE FOR ACHIEVEMENT OF MANAGEMENT GOALS: Q-C-D GOALS VS. FUNCTIONAL GOALS.
• THE PROCESS APPROACH • CTPS • DASHBOARD • IMPROVING EFFECTIVENESS & EFFICIENCY OF PROCESSES
• DPU & DPMO – CALCULATING PROCESS CAPABILITY (SIGMA LEVEL) FOR DISCRETE DATA • CALCULATING SIGMA LEVEL FOR ENTIRE ORGANIZATION • EXERCISES
• COST OF QUALITY – IMPACT ON SIGMA LEVEL OF A PROCESS • PHIL CROSBY'S FINDINGS • EXERCISES
• MOTOROLA'S JOURNEY FROM 3.4 TO 6.0 SIGMA • SIX SIGMA – BASIC PRINCIPLES • HOW SIX SIGMA IMPLEMENTATION COULD FAIL – DO'S AND DONT' • CULTURAL CHANGES REQUIRED WHILE IMPLEMENTING LEAN SIX SIGMA
• IMPORTANCE OF STUDYING VARIATION IN LEAN SIX SIGMA • INTRODUCTION TO DESCRIPTIVE STATISTICS * CENTRAL TENDENCY (MEAN – MEDIAN - MODE) * SPREAD (RANGE – STANDARD DEVIATION) • USE OF EXCEL 'DATA ANALYSIS' TOOLS FOR DESCRIPTIVE STATISTICS • INTERPRETATION ABOUT PROCESSES USING DESCRIPTIVE STATISTICS
• SEVEN TOOLS OF QUALITY– FLOWCHART, CHECKSHEET, PARETO CHART, HISTOGRAM, FISHBONE, SCATTER

DIAGRAM / CORRELATION COEFFICIENT, CONTROL CHARTS

- EXERCISES
- USE OF EXCEL IN RESPECT OF ABOVE TOOLS

- USE OF SPC IN SIX SIGMA – CALCULATING PROCESS CAPABILITY C_p , C_{pk}
- BREAKTHROUGH IMPROVEMENT AND CONTINUAL IMPROVEMENT
- CALCULATING PROCESS CAPABILITY (SIGMA LEVEL) FOR VARIABLE / CONTINUOUS DATA
- EXERCISES

- **DMAIC METHODOLOGY FOR PROBLEM SOLVING & PROCESS IMPROVEMENT:**

* **DEFINE:** PROJECT CHARTER – SIRPORC

* **MEASURE:** PLAN FOR COLLECTING DATA RELATED TO CTQs AND CTPs – MSA - COLLECTING BASELINE DATA – MEASURING CURRENT PROCESS CAPABILITY.

* **ANALYZE:** VALUE ANALYSIS OF PROCESS MAPS – FINDING ROOT CAUSES – UNDERSTANDING CAUSES OF VARIATION – ESTABLISHING CORRELATIONS – SHORTLISTING SOLUTIONS.

* **IMPROVE:** FINALIZING SOLUTIONS – RISK ASSESSMENT AND RISK REDUCTION (USING FMEA) – PILOT (VERIFICATION) – VALIDATION.

* **CONTROL:** STANDARDIZATION OF NEW PROCESSES - DOCUMENTATION – TRAINING – CONTROL CHARTS FOR MONITORING – AUDIT PLANS.

- DMAIC CASE STUDY – DEFECT REDUCTION

- LEAN MANAGEMENT (THE SEVEN WASTES)

- VALUE STREAM PROCESS MAPPING – VALUE ANALYSIS

DMAIC CASE STUDY – WASTE ELIMINATION
PRACTICE QUIZ SSGB – 01
PRACTICE QUIZ SSGB - 02 (MULTIPLE CHOICE)
- FAILURE MODE & EFFECT ANALYSIS (FMEA) - FMEA EXERCISE
EXAMINATION (90 MINUTES, OPEN BOOK) All participants who get an overall score of $\geq 50\%$ are awarded ASCB (E) – UK Accredited Qualifying Certificate.

10. FEES PAYABLE TO US TOWARDS TRAINING, EXAMINATION, ASSESSMENT AND ASCB (E) – UK ACCREDITED CERTIFICATION IS AS FOLLOWS:

Course Name	Number of Instructor	Batch Size	Fees per student
ASCB (E) - UK Accredited Lean Six Sigma Green Belt Certification Course	01 Instructor	60 - 80 Students in a batch	Rs. 5,500/- + 18% GST per student **

**** Note:** Billing will be from our parent company Vijigeeshu QMS Pvt. Ltd. with GST extra @ 18%.
(Our GST No. 27AABCV6564G1Z3).

Please share your GST number while releasing the purchase order on us.

11. PAYMENT TERMS:

(Payment transfer to our bank account by RTGS / NEFT)

No.	payment percentage	Schedule
1	100%	On date of completion of the course, against our invoice

Thanking you and assuring you of our best attention at all times.

Yours Sincerely,
For Vijigeeshu QMS Pvt. Ltd.

Archana Karde – Accounts Executive
Cell: 9320003503

Annexure-A:

Part-list of colleges where we have been conducting Lean Six Sigma Green Belt Certification courses since year 2007.

:Annexure-A:

Part-List List of colleges where we have been conducting Lean Six Sigma Green Belt Certification courses since year 2007

- Indian Institute of Management (IIM), Indore
- Symbiosis Institute of Management Studies, Pune
- Symbiosis Institute of Business Management, Pune
- Institute of Management Technology – Nagpur
- Chetana's Institute of Management & Research, Mumbai
- Globus Business School, Nagpur
- Indira School of Management Studies, Pune
- MIT School of Management, Pune
- Sinhgad Institute of Engineering and Various other Sinhgad Colleges – Pune (including Management and Pharmacy)
- D. Y. Patil Institute of Management, Pune
- Muenchen International Business School, Pune
- Nanavati Institute of Business Management (Cummins College), Pune
- Sadhana Centre for Management & Leadership Development, Pune
- M.E.T. College, Mumbai
- Parle Tilak Vidyalaya Institute of Management, Mumbai
- HK Institute of Management Studies & Research, Mumbai
- Vivekanand Education Society's Institute of Management studies & Research, Mumbai
- Marathwada Mitramandal College of Business Management, Pune
- Marathwada Mitramandal College of Engineering, Pune
- Marathwada Mitramandal College of Commerce, Pune
- Spicer College, Pune
- Kristu Jayanti College of Management, Bangalore
- Garden City College, Bangalore
- Neville Wadia Inst. Of Management & Research, Pune
- Balaji Society's Institute of Telecom Management, Pune
- Pune Institute of Business Management, Pune
- Navjivan Institute of Management, Nashik
- Dodappa Appa Institute of Management, Gulbarga
- Moira Business School, Indore
- Indore Indira Institute of Management, Indore
- Lords Institute of Management, Indore
- Govt. Engineering College, Aurangabad
- Govt. Engineering College, Amravati.

MEMORANDUM OF UNDERSTANDING

COLLABORATION FOR DIGITAL MARKETING TRAINING FOR STUDENTS OF VIVEKANAND EDUCATION SOCIETY INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH (VESIM)

This Memorandum of Understanding (MoU) is entered into on the 12th of Nov 2021 and will be in effect till 11th of Nov 2024.

BETWEEN

Engaging Ideas Pvt. Ltd. (Digital Vidya) having its head office at represented by Anuj Batra (CEO) with its headquarters at 1001-1002, 10th floor, Tower-1, Pearls Omaxe Building, Netaji Subhash Place, Pitampura, New Delhi 110034 (hereinafter called "Digital Vidya"), which in expression shall, where the context so admits, be deemed to include its successors, executors and administrators of the ONE PART

AND

Vivekanand Education Society Institute of Management, having its head office in Chembur, Mumbai (hereinafter called "VESIM"), represented by Dr. Satish Modh (Director) which expression shall, where the context so admits, be deemed to include its successors, executors and administrators of the OTHER PART

"Digital Vidya", and, "VESIM" will henceforth be referred to as the 'Parties'.

ACCORDINGLY THE PARTIES HAVE DECIDED TO ENTER INTO THIS MOU FOR THE AFORESAID OBJECTIVES ON THE TERMS & CONDITIONS AS MENTIONED HEREUNDER.



ARTICLE 1 OBJECTIVE

I. Collaboration Objective

An intent to collaborate is established by this MOU. In compliance with legal regulations, and adhering to the principles of equality, mutual benefits, mutual trust, mutual assistance and complementary advantages, both organizations agree to work towards a long-term mechanism to deliver digital marketing curriculum to the students of VESIM.

II. Content of Collaboration

1. **Enabling the students on Digital Marketing:** Digital Vidya shall endeavor to support VESIM by making available Digital Vidya for providing digital marketing training that focus on providing live instructor led and self-paced training modules, conducting and evaluating exam, issuing certification.
2. **Working Mechanism:** To implement this 'MOU', the Parties shall endeavor to establish a collaboration and communication mechanism by involving all relevant stakeholders.

ARTICLE 2 CONFIDENTIALITY

1. Both the parties agree that due regard shall be given to the confidentiality of the information which may come their way in the dealings under this Agreement. The terms of this Agreement and the information shared under this Agreement are confidential information.
2. No information, shall be disclosed by the recipient without the prior written consent of the other party, except as required by law or to comply with any regulatory or similar requirement. If either party is required to disclose any confidential information of the other party under law, the party so required shall notify the other party immediately and shall co-operate in seeking a reasonable protective order.



3. The Confidentiality clauses shall not apply to information which is (i) in the public domain, (ii) already known to the recipient and the recipient can show that it was in possession of such information prior to receipt of such information from the disclosing party, (iii) developed independently by the recipient without the benefit of any confidential information of the disclosing party, (iv) received from a third party without similar restriction and without breach of this Agreement or a similar agreement, or (v) the information is disclosed to the receiving party after the disclosing party's receipt of the receiving party's written notice that it will not accept further disclosures of confidential information.

4. This clause shall survive any termination or expiration of this Agreement.

5. The parties agree that the disclosure of any of the foregoing Confidential Information by either party shall give rise to irreparable injury to the owner of the Confidential Information, inadequately compensable in monetary damages. Accordingly, the non-disclosing party may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies which may be available.

ARTICLE 3

Third Party Beneficiary Rights

The parties do not intend to create in any other individual or entity the status of a third party beneficiary, and this MOU shall not be construed so as to create such status. The rights, duties and obligations contained in this MOU shall operate only between the parties to this MOU, and shall inure solely to the benefit of the parties to this MOU. The provisions of this MOU are intended only to assist the parties in determining and performing their obligations under this MOU. The parties to this MOU intend and expressly agree that only the parties signatory to this MOU shall have any legal or equitable right to seek to enforce this MOU, to seek any remedy arising out of a party's performance or failure to perform any term or condition of this MOU, or to bring an action for the breach of this MOU.

ARTICLE 4

Independent Contractors

It is expressly agreed that the Parties shall be independent contractors and that the relationship between the Parties shall not constitute a partnership, joint venture or agency. Neither Party shall have the authority to make any statements, representations or commitments of any kind, or to take any action, which shall be binding on the other Party, without the prior consent of such other



Party. Use of word "Partner" throughout this MoU is for the reference purposes and doesn't create a partnership relationship under the law.

ARTICLE 5

VALIDITY

This MoU shall be valid as long as the digital marketing program is operative and both Parties are meeting their responsibilities mentioned in this MoU. Either of the parties concerned can exit the MoU by offering a 30 days notice in writing.

ARTICLE 6

Intellectual Property

Digital Vidya keeps the full rights on property of information, tools, systems, software, interfaces, documentations, data, databases, trademarks, logos, designs, inventions, copyright, patents, commercial name, know-how and confidential information shared during the contract duration.

1. All IP is/will be owned by Digital Vidya
2. There is no cessation of IP rights on the content.

There will be mention of Digital Vidya during the contract duration at the beginning of the class if necessary and if it helps marketing.

Under the MOU, Digital Vidya keeps full right on property on any media, video, including illustrative supports created for the training purpose. The partner can't use the training content after the expiry of contract in any purpose including additional content and reproduction, publication, edition; adaptation, change, correction, development, integration, transcription, traduction, scanning and so on.

ARTICLE 7

DISPUTES

In the event of any dispute or difference or question arising between the parties out of or in relation to or in connection with this MoU, both parties shall first attempt to amicably resolve their differences or disputes on the questions arising by mutual discussion within a period of one month. Upon failure of the parties to reach an amicable settlement, such dispute or differences or questions shall be

